

# Have You Ever Pondered Pink?

Name \_\_\_\_\_ Your Consultant's Name \_\_\_\_\_

Occupation \_\_\_\_\_ Phone \_\_\_\_\_

Favorite MK Products: \_\_\_\_\_

## Which group of words best describe you? (A = First Choice, B = Second Choice)

- |  |  |   |  |
|--|--|---|--|
| <input type="checkbox"/> Result-oriented<br>Quick decisions<br>Power & authority<br>Time is valuable<br>To the point | <input type="checkbox"/> People-oriented<br>Love to talk<br>Motivational<br>Enthusiastic<br>Like recognition | <input type="checkbox"/> Family-oriented<br>Loyal<br>Slow to change<br>Security-minded<br>Play by the rules | <input type="checkbox"/> Detail-oriented<br>Perfectionist<br>Critical<br>Analytical<br>Take time to change |
|--|--|---|--|

## Regarding your current job, do you...

Consider it to be a career of a lifetime? **Y** or **N**

Have flexibility in your schedule to take time off whenever you desire? **Y** or **N**

Honestly feel you are paid what you are worth? **Y** or **N**

Have control over your career advancement? **Y** or **N**

## Top 10 Reasons most women begin their Mary Kay Career. Check your top five.

- |  |  |
|--|--|
| <input type="checkbox"/> Money   | <input type="checkbox"/> Career Advancement & Leadership Opportunities |
| <input type="checkbox"/> Flexibility & Freedom with schedule               | <input type="checkbox"/> Training & Mentorship                         |
| <input type="checkbox"/> Recognition – <i>Prizes, Jewelry, Trips</i>       | <input type="checkbox"/> 50% Discount on Skin Care, Makeup, Body Care  |
| <input type="checkbox"/> Free Cars   | <input type="checkbox"/> Positivity and Personal Growth                |
| <input type="checkbox"/> Company Philosophy – <i>Faith, Family, Career</i> | <input type="checkbox"/> Friendship and Sisterhood                     |

## Circle the option that best describes your MK interest level:

- A** Let's get started – sign me up!!
- B** Buy me a cup of coffee – I'm willing to hear more.
- C** I'm happy being your customer and would definitely host a party!

